



CompassPoint Solutions **MatchPoint** Save time, save money

About Us

Green Beacon Solutions partners with clients to implement integrated financial, supply chain, sales automation, and marketing business solutions built on proven Microsoft technologies. Our unique combination of technology, people, and process quickly help identify and implement expert strategies that support our client's business objectives within the distribution, professional services, banking/banking services, and manufacturing industries.

Why Green Beacon?

Our technology and consulting expertise, combined with our success in solving customer issues, have resulted in our unmatched industry reputation. We have an outstanding track record developing, delivering, and integrating ERP, CRM BI and Marketing Automation technology solutions that deliver direct business benefits for our customers.

“Significant savings in both time and capacity which guarantee immediate ROI. Everyone’s dream!”

Why CompassPoint MatchPoint?

CompassPoint MatchPoint is a solution that saves tremendous amounts of time. No more lost invoices, no more disappointed suppliers, but up to date, confidential information protected by authorized access.

Processing purchase invoices can be a time-consuming task. Various departments and employees often have to check purchase invoices before they can be finally processed by the finance department. With CompassPoint MatchPoint XML messages from OCR recognition can be used to process invoice identification - cutting down on time and manpower. Working with CompassPoint MatchPoint reduces the stress in the finance department. CompassPoint MatchPoint also optimizes the entire process of authorization in businesses with a hierarchical system and decentralized procurement processes, where costs, services and materials are purchased by various people in numerous departments and sites.

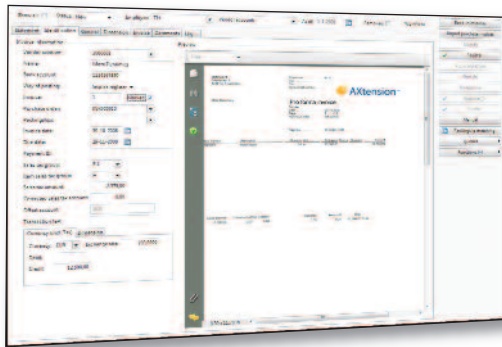
What is CompassPoint MatchPoint?

CompassPoint MatchPoint is a workflow management system developed for processing purchase invoice matching. In CompassPoint MatchPoint, each supplier invoice is

scanned to an image document such as a PDF, which is subsequently distributed within an electronic workflow for:

1. Matching against purchase orders
2. Authorizing purchase invoices
3. Processing the invoices

A workflow is pre-defined and CompassPoint MatchPoint matches a single supplier invoice against multiple packing slips lines through the entire workflow, even by authorizing the invoice. The workflow has full electronic support and the invoice undergoes a number of user-defined authorization steps. With CompassPoint Match-



Point, matching packing slips is an extremely user friendly process and enables invoice differences to be posted to general ledger accounts at the same time. Invoices that correspond exactly to the purchase order are fully booked at the moment of registration, and no individual processing workflow is created.

What are the advantages?

CompassPoint MatchPoint offers the following advantages:

- Central registration of supplier invoices with integrated workflow based on supplier, buyer and item
- Totally automatic matching of incoming invoices to purchase orders
- Shorter approval cycles, so you can benefit from early payment discounts
- No more mislaid invoices
- Manual input reduced to a minimum
- Huge reduction in internal paperwork
- A better grip on the flow of incoming invoices
- Automatic periodic accruals
- Invoice only physically handled once

Maintain Microsoft Dynamics AX with Green Beacon's

SmoothSail Managed Services

- Dedicated support staff at our Newton, MA HQ
- On-demand and cost-effective management services for CRM and ERP applications
- Advisory services to increase business efficiency by improving system usage
- Support and maintenance services to reduce down-time and ensure productivity so that systems operate at high availability



- Established in 2001
- Headquartered in Boston, Massachusetts
- Offices in New York, Philadelphia, and Houston
- Specialists in Microsoft Dynamics Business Solutions
- ERP and CRM Consulting Services
- CompassPoint Solution Software Accelerators
- SmoothSail Support & Managed Services